



## Asset Recovery Service

RDC's Asset Recovery Service helps organisations get the best value from their used IT assets.

### Business Challenges

How to decide on the best disposal options for used IT and mobile/smart phone technology is a problem faced by many policy makers, regulators and businesses.

The best re-use and recycling schemes are those that recover the most value for working product and reduce cost for obsolete items, and at the same time minimise risk by managing all security and environmental issues.

- How to cost effectively deal with redundant IT equipment and generate residual value
- The need for better understanding of the legal and environmental legislation surrounding redundant IT equipment
- The secure handling for the destruction of confidential and sensitive data contained on used IT equipment
- Services that provide assurance through effective risk management.
- The ability to demonstrate Corporate Social Responsibility (CSR).
- To work with a best practice leader to meet business objectives.

### Key Benefits

Now you can benefit from:

- Generating maximum residual value return from the resale of used IT technology.
- Unmatched remarketing and processing capabilities to handle large volumes and range of IT technology, reducing response time and process timescales.
- Refurbishment for re-use within own organisation reducing procurement cost of new.
- Collect and process product through multiple operational facilities across Europe.
- Business risk assurance with guaranteed data eradication through HM Government approved company.
- Guaranteed compliance through fully reported environmentally sustainable recycling providing 0% to landfill & 100% recovery of non-working IT assets
- CSR & PR opportunities through charity donation and environmental sustainability
- Proactive account management with continual advice on legislation and how to optimise value.

“When I first came down to see RDC the thing that really inspired me was the care with which every single bit of each piece of equipment is thought about, is looked at, is found a use for, it was that thoroughness of approach, nothing was seen as disposable, it was that quality, I think, that really shone out for me, in the way in which RDC approach this.”

Lord Chris Smith  
Environment Agency

**Deliverables**

The asset recovery service provides a range of solutions designed to align more closely with the provision of new equipment and other Computacenter services.

- **Revenue Share:** Equipment which meets the functional and cosmetic requirements will be resold and a percentage of the final sale price returned to the customer. Recovery and processing charges are invoiced separately.
- **Guaranteed Buyback:** Equipment which meets the functional and cosmetic requirements will be purchased based on an agreed value in advance inclusive of all costs subject to condition at time of processing.
- **Redeployment:** Project based refurbishment for reuse of assets within your organisation including component upgrades.
- **Computer Asset Recovery:** For organisations who simply want old equipment removed from site, assessed by RDC and recycled in an environmentally sustainable way.
- **Charity Donation:** Managed donation programs including those supported by Microsoft and Digital Partnership.
- **Employee Purchase:** To work with a best practice leader to meet business objectives.
- **On-Site Data Eradication:** Data wiping to Government standards for sensitive or classified data.

**Why RDC?**

**Experience**

Through continual growth RDC has a long and successful history in delivering asset recovery services to large private and public sector organisations. Computacenter’s Asset Recovery Services are provided by RDC, a wholly owned subsidiary. Formed in 1991 RDC currently manages over 1 million items per annum.

**Best Practice Leader**

RDC is the largest provider of asset recovery services in Europe. As an ISO 9001, ISO 14001, ISO27001 and OHSAS 18001 certified company, RDC provide an efficient, flexible and cost effective way to manage the logistical and technical aspects of the redistribution of IT and mobile/smart phone technology assets, with the knowledge that all data and environmental issues meet the strictest UK/EU legislation and that the integrity of data is maintained.

**Compliance and Assurance**

Through RDC, IT assets are managed in a low risk, low maintenance, financially and environmentally acceptable manner. The service capability ensures our clients meet their Legal and Environmental obligations.

**Maximising Residual Return**

RDC is Europe’s leading supplier of used IT and mobile/smart phone technology. Combined with many years experience, available market channels and capability to maximise return, RDC is able to achieve best in market returns on a continual and consistent basis.

“It is the guarantee that RDC are able to give us, it’s the level of professional service over a whole number of years, not only that, you’ve shown that its economically advantageous because for every piece of equipment that we send to you, you not only take care of it in a sensible and sustainable way but what’s more you pay us for it and that return of money to the Environment Agency makes it a win win for us.”

Lord Chris Smith  
Environment Agency

**What are the next steps?**

To find out how the RDC Asset Recovery Service can help you please contact your sales specialist, or email us at: [solutions@rdc.co.uk](mailto:solutions@rdc.co.uk)

